

DEPARTMENT OF COMMERCE
PROGRAMME OUTCOMES AND COURSE OUTCOMES OF UNDER
GRADUATE & POST GRADUATE PROGRAMME (2024-25 ONWARDS)

NAME OF THE PROGRAMME: BACHELOR OF COMMERCE– PROGRAMME OUTCOME	
PO1	Acquire knowledge in Commerce and trade to apply the knowledge in their day-to-day life for betterment of self and society.
PO2	Develop critical, analytical thinking and problem-solving skills.
PO3	Develop research related skills in defining the problem, formulate and test the hypothesis, analyse, interpret, and draw conclusion from data.
PO4	Address and develop solutions for societal and environmental needs of local, regional and national development.
PO5	Work in dependently and engage in lifelong learning and enduring proficient progress.
PO6	Provoke employability and entrepreneurship among students along with ethics and communication skills.
PO7	Understand the importance of ethical behavior in business contexts and be able to recognize and address ethical dilemmas they may encounter in their professional careers.
PO8	Prepared for lifelong learning and professional development, including the ability to adapt to changes in technology, business practices, and economic conditions throughout their careers.

NAME OF THE PROGRAMME: B.Com. – COURSE OUTCOMES	
SEMESTER I	
Financial Accounting I	<ol style="list-style-type: none"> 1. Remember the concepts of Financial Accounting. 2. Remember the concept of Rectification of Errors and Bank Reconciliation Statement. 3. Apply the knowledge in preparing detailed accounts of sole trading concerns. 4. Analyzing the various methods of providing Depreciation. 5. Evaluate the Methods of Calculating profit. Understanding basis of tally.
Business Organization	<ol style="list-style-type: none"> 1. Differentiate business types, evaluate business organization's importance, analyze considerations in business. 2. Compare forms of business organizations, assess public and private sector advantages and disadvantages. 3. Analyze industry location factors, evaluate advantages of large-scale operations, assess industrial estates and district industries centers. 4. Analyze the organizational process and importance of delegation of authority. 5. Discuss Trade Associations and chambers of commerce

	functions and objectives; evaluate their significance in promoting trade and commerce in India.
Business Communication	<ol style="list-style-type: none"> 1. Acquire the basic concept of business communication. 2. Exposed to effective business letter. 3. Paraphrase the concept of various correspondences. 4. Prepare Secretarial Correspondence like agenda, minutes and various business reports. 5. Acquire the skill of preparing an effective resume.
Principles of Marketing	<ol style="list-style-type: none"> 1. The student will be able to know the basic principles and practices of marketing. 2. The student will be able to be aware of the importance of products, standards of branding, packing and quality management. 3. The student will be able to understand the pricing mechanism of marketing. 4. The student will be able to know the basic aspects of the channels of distribution and buyers' behaviors. 5. Formulate an overview of current marketing innovations.
Basics of Computer	<ol style="list-style-type: none"> 1. To understanding of what a computer is, its components, and how it functions. 2. To effectively use basic editing tools such as cut, copy, paste, undo, and redo to manipulate text and content within a document. 3. To understanding of what a spreadsheet is, how it works, and its basic components like cells, rows, columns, and worksheets. 4. To understanding of what PowerPoint is and its basic components, including slides, layouts, and slide elements like text boxes, images, shapes, and charts. 5. To achieve a range of outcomes that enhance their abilities to effectively communicate and collaborate in various contexts, both in-person and in digital environments.

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NAME OF THE PROGRAMME: MASTER OF COMMERCE– PROGRAMME OUTCOME	
PO1	Problem Solving Skill Apply knowledge of Management theories and Human Resource practices to solve business problems through research in Global context.
PO2	Decision Making Skill Foster analytical and critical thinking abilities for data-based decision-making.
PO3	Ethical Value

	Ability to incorporate quality, ethical and legal value-based perspectives to all organizational activities.
PO4	Communication Skill Ability to develop communication, managerial and interpersonal skills.
PO5	Individual and Team Leadership Skill Capability to lead themselves and the team to achieve organizational goals.
PO6	Employability Skill Inculcate contemporary business practices to enhance employability skills in the competitive environment.
PO7	Entrepreneurial Skill Equip with skills and competencies to become an entrepreneur.
PO8	Contribution to Society Succeed in career endeavors and contribute significantly to society.
PO9	Multicultural competence Possess knowledge of the values and beliefs of multiple cultures and a global perspective.
PO10	Moral and ethical awareness/reasoning Ability to embrace moral/ethical values in conducting one's life.
NAME OF THE PROGRAMME: M.Com. – COURSE OUTCOMES PROGRAMSPECIFICOUTCOMES	
SEMESTER I	
Advanced Accounts – I	<ol style="list-style-type: none"> 1. Prepare and account for various entries to be passed incase of issue of shares. 2. Financial statements of companies as per schedule III of Companies Act,2013 3. Apply the provisions of IRDA Regulations in the preparation of final accounts of Life Insurance and General Insurance Companies. 4. Determine the overall profitability and financial position by Preparing consolidated financial statements of holding companies in accordance withAS21. 5. Analyze contemporary accounting methods based on appropriate Accounting Standards and provisions of Companies Act 2013
Advanced Financial Management	<ol style="list-style-type: none"> 1. Understanding the concepts in financial management. 2. Formation of Capital Structure and Application of various capital structure theories. 3. Application of capital budgeting techniques to evaluate investment proposals. 4. Determine dividend pay-outs 5. Estimate the working capital of an organization.

Personality Development	<ol style="list-style-type: none"> 1. Differentiate Personality Trait, Importance of Personality Development Importance of Personality Development and Self Awareness. 2. Monitor versus low self-monitor – Advantages and Disadvantages self-monitor Compare Errors in Perception – Avoiding perceptual errors. 3. Analyze team building Importance of Team building – Creating Effective Team and Conflict Management Levels of Conflict – Conflict Resolution. 4. Self-driven – to would leadership and to enhance self-motivation. 5. Social Graces – Meaning – Social Grace at Work – Acquiring Social Graces.Multicultural Environment.
Human Resource Management	<ol style="list-style-type: none"> 1. By the end of the course, students should be able to enhance their understanding of the role of Human Resource Management and explore recent trends in HRM. 2. They will possess the skill set required by today's HR professionals, enabling them to make appropriate staffing decisions, including recruitment and selection. 3. Analyse training, development techniques, career development methods and appraisal methods. 4. Provide innovative solutions to problems related to wages and employee benefit services. 5. They will able to solve employee grievances and use of AI in HRM.
Banking and Insurance	<ol style="list-style-type: none"> 1. Students will be able to Relate the transformation in banking from traditional to new age. 2. Students will be able to apply modern techniques of digital banking 3. Students will be able to Evaluate the role of insurance sector 4. Students will be able to Examine the regulatory mechanism 5. Students will be able to Assess risk mitigation strategies
Human rights	<ol style="list-style-type: none"> 1.The student will be able to know the nature of human rights its origin, the theories, the movements in the march of human rights and the facets of futureof human rights. 2. The student will be able to know the international dimension of human rights, the role of UN and the global effort in formulating conventions anddeclarations. 3. The student will be able to Perceive the regional developments of humanrights in Europe , Africa and Asia and the enforceable value of human rights in international arena. 4. The student will be able to have knowledge on the human rights perspectives in India, more developed by its constitution and special legislations 5. The student will be able to know the redressal mechanism made available in case of human rights violation confined to India.